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Executive Summary 2016

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The mission of the USC Career Center remains to “enhance career development through partnerships and innovative technology in preparation for global career aspirations.”

The USC Career Center, and indeed the delivery of career development, is no longer confined by a central location or by physical confines. The career success of Trojans is now facilitated throughout the USC community. In part this is accomplished through partnerships and collaborations, but it is carried out more poignantly by integrating career development throughout a student’s experience.

With a commitment to the career plans and professional development of all undergraduates, the University of Southern California has created the "USC Career Pathfinder" to offer career advising for all undergraduate students in a coordinated, technology-supported, high-touch, and progressive fashion. The plan creates an undergraduate student experience that is unique to USC and leads undergraduate students to explore options, complete internships, and consider after-graduation plans, such as employment, fellowships, and professional or graduate school options. Regardless of major, all students have access to the most current and accessible building blocks for their post-USC launch.

The Career Pathfinder process is accomplished through enhanced connections between students and the four groups that primarily support career planning and student mentoring – faculty, academic advisors, career counselors and alumni. The entire USC community of central and school-based career services together with academic advisors, faculty members and alumni become the purveyors of the program.

USC has uniquely transformed the approach to career development from an office which a student may, or may not, visit to an integrated approach within the undergraduate student experience. The USC Career Center plays the critical role in initiating and implementing career-related centralized technologies, imparting best practices in career services university-wide, offers a certificate in career planning and resources to all academic advisors, works closely with faculty as they guide student career choices, and has created the tools and capacities which serve as a bridge between Trojan alumni and all current students – graduate and undergraduate. The Career Center provides specialized programming and resources for diverse and defined student populations often in coordination with other programs and offices including cultural centers, first-generation programs, and international students.

In effect, the USC Career Center has removed its walls, opened its doors, taken off our roof, and has embraced and fully supports the entire USC community as we, together, make sure that every Trojan is launched and succeeds in his or her professional pursuits.

Carl Martellino, Executive Director
Executive Summary

Impressions of the Career Center

“This past summer has been one of the most exciting, fulfilling and inspiring summers of my life. I strode through the corridors of City Hall, sat in conference rooms with big oak tables and looming high ceilings, analyzed policy documents and spoke to countless individuals about the immense influence of civil engineering projects in the city of Los Angeles. As the intern to the Public Works Director for LA City Council District 14, I was able to participate in numerous improvements to public infrastructure. Dream Dollars made the possibility of a summer of wonder and learning a reality for me.”
- Elise, Class of 2017

“All of my job leads were a direct result of On-Campus Recruiting (OCR), and I could not be more pleased with the company I ended up at. I am very grateful for the opportunities that OCR provided.”
- Madeline, Class of 2015

“[My First-Generation College mentor] asked me about what things I needed help with, and she made sure to take into consideration my experiences in the process.”
- First-Generation College Student Mentee

“Had a record breaking turnout at our booth. Many students were interested in full-time positions and internships. I personally ran out of business cards and bios and have over 20 interviews with solid candidates for the next couple of weeks to conduct. Great turn out. Would like to continue to [participate in] this career fair.”
- New York Life/ NYLIFE Securities LLC

“Thank you [Career Center] for all of your help. Providing feedback on my current situation, brainstorming strategies for networking long distance, and discovering the several valuable resources was amazing. You have been very helpful.”
- Edgar, Class of 2017

“As a first-year PhD student, I was not aware of the many career paths and opportunities available to me after completing my degree. At the 5th Annual USC Beyond the PhD and Postdoctoral Career Conference, I heard from individuals who were further along in their careers in industry as well as academia, and [I] received invaluable advice on what to focus my time on. I am definitely eager to attend the next conference and learn more about the various paths I can take to work at my dream job!”
- Joycelyn, PhD Candidate
**Internship Overview**

**Internship Week 2016**
Over the course of eight days, 112 employers participated in 16 panels which included topics on careers in entertainment, gaming, IT and software programming, and sustainability. A sample of this year’s employers includes: AT&T, Belkin International Inc., Warner Bros. Records, The Kraft Heinz Company, Cope Health Solutions, and many more. 949 students participated this year by networking with employers and directly submitting their resumes to the employers.

**2016 Global Fellows International Internship Program**
17 organizations hosted 26 USC students for internships. For the past sixteen summers, the USC Career Center has sent over 364 students to live and work in Asia for an eight-week cultural and professional internship experience with the generous funding from the Freeman Foundation. Undergraduate students, from all majors, were selected from a competitive application pool and interview process to work directly with Asian organizations including: Burberry Asia Limited, Hang Lung Properties Limited, National Taiwan University Office of International Affairs and Tatung Technology. To assist students with their transition, the Career Center holds three pre-departure events including an orientation, cross-cultural training, and a send-off reception. This once-in-a-lifetime experience continues to educate Trojans on multiple levels about international business, history, and politics. They enthusiastically report that they return to campus with a new view on globalization and culture.

**2016 First-Generation College Student Mentor Program**
This year, 30 students and 30 mentors participated in the First-Generation College Student Mentor Program. Constantly increasing in popularity, the Career Center’s first-generation mentor program allows students to experience the world of work through a mentorship focusing on professional and career development. Students are paired with USC alumni who also were first-generation college students. These mentors guide students as they explore the concerns or challenges they face as a first-generation college student at USC. Student mentees obtain professional development and career direction while gaining support and connectivity from their mentors and the Career Center staff. The USC Career Center hosts monthly events, such as a networking mixer, a mock career fair, and an etiquette dinner.

**First-Generation SCholarship Program**
In collaboration with our mentorship program and campus partners, we continued the SCholarship opportunity for first-generation students seeking to gain hands-on work experience during the summer. This year, five students were selected through a competitive selection process. This initiative supported exceptional undergraduate students with $2,000 scholarships. Each student gained insights into a career field and enhanced their professionalism.

**Internship-Net**
The Career Center is a part of the Internship-Net (iNet), the global network listserv for Internship Professionals in education, business and the non-profit sector. Over 2,500 internships were posted in 2015-2016 through iNet. Duke, Georgetown, Harvard, MIT, NYU, Northwestern, Penn, Stanford, Rice and Yale are some of the signature schools that belong to iNet.
Executive Summary

Employer Relations & Research Overview

New Initiatives
The Employer Relations & Research team collaborated with school-based career services offices and professionals across the campus to encourage and foster a University-wide model for providing career services to all USC students. A web presence was created that references all the school-based career services offices and major recruiting events for convenient access by employers. An internal directory of all University career services professionals for employer inquiries and referrals was also created, as well as a master recruitment calendar to coordinate recruiting event dates and collaboration across campus. The Career Center hosted the first Open House for new employers and campus partners to meet and share about the different ways employers can recruit at USC holistically. 15 organizations attended the Open House, and the event was well received by our campus colleagues.

Recruitment Trends
More employers are opting to recruit in the fall for both internships and full-time entry-level positions. For example, the large accounting and consulting firms, as well as investment banks are recruiting in the fall. Employers are targeting lower classmen before and during the fall recruitment season. For example, North Western Mutual hosted a summer Sophomore Leadership Conference to attract more candidates in the fall recruitment season. Also, more employers are choosing to interview offsite at their offices rather than participate in our On-Campus Recruiting (OCR) program. For some, this is due to distance and limited recruitment resources (e.g., Gap). For others, they perceive that it is more effective to interview offsite than on campus (e.g., Google). Interestingly, with career fairs, more employers participated in the Spring 2016 Career Fair than the Fall 2015 Career Fair. 206 employers registered for the Spring 2016 Career Fair, and 182 registered for the Fall 2015 Career Fair. Over 11,000 employers posted jobs in connectSC for our students and alumni.

Graduate Schools Fair
This was the second year the Career Center hosted the Graduate Schools Fair. Student participation increased three-fold this year compared to last year. More than double the number of graduate schools attended the fair compared to 2014. The Career Center will continue to market and reach out to new graduate schools and students to increase the visibility of this fair.

On-Campus Recruiting (OCR) Data

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Student Participants</td>
<td>3,263</td>
<td>3,368</td>
<td>3,053</td>
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<tr>
<td>Resumes Submitted</td>
<td>17,160</td>
<td>19,216</td>
<td>15,589</td>
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<tr>
<td>Student Interviews</td>
<td>4,234</td>
<td>5,578</td>
<td>5,263</td>
</tr>
<tr>
<td>Employer Participants</td>
<td>289</td>
<td>294</td>
<td>260</td>
</tr>
<tr>
<td>Interview Rooms Reserved</td>
<td>812</td>
<td>895</td>
<td>888</td>
</tr>
<tr>
<td>Resume Collections</td>
<td>56</td>
<td>37</td>
<td>36</td>
</tr>
<tr>
<td>Information Sessions</td>
<td>137</td>
<td>137</td>
<td>142</td>
</tr>
</tbody>
</table>
Student and Alumni Career Programs and Advising Overview

Generational and Affinity Career Programming
The USC Career Center hosted eight career events for USC’s generational alumni groups and affinity groups serving 1,270 alumni. Partnerships were made with the Young Alumni Council, the Second Decade Society, Encore Alumni, the Lambda Alumni Association, the Society of Trojan Women, the USC Women’s Conference planning committee and the USC Real Estate Network through live and live-streamed events. Topics included Marshall School of Business faculty-moderated panels entitled “She-E-O Inspirations from Women Entrepreneurs” and “Getting Hired in the “C” Suite.” The Career Center also hosted the 12th Annual “Jump Start your Job Search” event for December 2015, May 2016 and August 2016 graduates. The Alumni Association’s Real Estate affinity group visited the Metro Headquarters and received a keynote address from the CEO regarding the link amongst careers, transportation trends and the Los Angeles County real estate market. 450 USC alumnae were hosted during the 8th Annual USC Women’s Conference discussing the connection between successful leadership and emotional intelligence.

Online Alumni & Veteran Career Fair
On May 25th, the USC Career Center led a partnership with seven PAC-12 universities hosting the first PAC-12 Online Alumni & Veterans Career Fair. This new, innovative event connected 1,501 candidates from 36 states, 12 countries, and 5 continents to an elite group of employers. Candidates communicated via web chats with 126 company representatives from 49 companies in numerous industries within a four-hour period. Alumni and Veteran candidates conducted a total of 2,763 web chats with employers. The feedback was positive and candidates liked the ease of connecting with a recruiter and the availability of multiple lines, unlike a live career fair where you can only be in one place at one time. Employers also liked the ability to chat with multiple candidates at the same time. Employer participants included Space X, The Walt Disney Company, Sony, IBM, NBC Universal, Mattel, USC Provost HR, Accenture, Amazon, Coca-Cola, PWC, Booz Allen Hamilton, Amgen, Peace Corps and the United States Secret Service.

Beyond the PhD and Postdoctoral Career Conference
The Career Center hosted the 5th annual Beyond the PhD and Postdoctoral Career Conference on March 9th. This event was successfully executed with the support of committed campus partners, including USC Graduate School, USC Postdoctoral Affairs, USC Postdoctoral Association, USC Graduate Student Government and USC Viterbi Graduate Student Association. The 2016 conference welcomed two new campus partners: USC Dornsife College of Letters Arts and Sciences and USC Marshall School of Business. The conference engaged over 300 PhD students, postdoctoral scholars, faculty and senior administrators bringing new vision to their careers in academia and industry. The conference panelists and keynote speakers facilitated workshops and roundtable discussions with organizations that actively recruit PhD graduates.

2015-2016 Career Advising & Counseling and Events

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
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<tbody>
<tr>
<td>Scheduled Appointments</td>
<td>3,271</td>
<td>3,255</td>
<td>2,586</td>
</tr>
<tr>
<td>Walk-Ins</td>
<td>5,394</td>
<td>5,432</td>
<td>3,924</td>
</tr>
<tr>
<td>Workshops &amp; Events</td>
<td>8,907</td>
<td>9,370</td>
<td>12,410</td>
</tr>
</tbody>
</table>
Information Technology & Communications Overview

Multi-School Environment (MSE)
In 2015-2016, 37,456 opportunities were shared across the eight members of the Multi-School Environment (MSE). MSE schools include Annenberg, Cinematic Arts, Marshall, Ostrow, Price, Rossier, and Viterbi in addition to the Career Center. Iovine and Young Academy for Arts, Technology and the Business of Innovation joined the MSE in Summer 2016.

Online Resources and Career Center Weekly
The Career Center has many online resources that aid our students to explore various career opportunities and network with professionals across all industries. Through Vault.com, students can explore industry guides and gain insights on companies, industries, and careers around the globe. Students also can get a glimpse of “a day in the life” of industry professionals and explore different career paths. Another helpful online resource is Candid Careers, which provides video clips of USC alumni being interviewed about their career paths in diverse industries and positions. Students can also view many different company videos in preparation for their OCR interviews through Candid Careers. Over 550,000 visits were made on careers.usc.edu, many of which continued on to connectSC. There were also 700,000 visits to connectSC, which is a 1.3% increase from 2014-2015.

The Career Center Weekly is circulated to 40,000 undergraduate and graduate students every Monday. Upcoming events and programs, Trojan Talks, OCR interviews, and other opportunities, including scholarships and diversity resources, are shared with the USC community in the Career Center Weekly.
Career Center Usage by School

Profiled here are on-campus recruiting interviews and career counseling meetings by school. The data presented are cumulative for each area. Although we offer our services to students from every school, the data show that students from four schools: Marshall, Viterbi, Dornsife, and Annenberg often comprise the majority of those who take advantage of the Career Center’s services.

2015-2016 Career Center Usage by School

<table>
<thead>
<tr>
<th>School</th>
<th>On-Campus Recruiting Interviews</th>
<th>Career Advising &amp; Counseling (Scheduled &amp; Walk-Ins)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marshall</td>
<td>2,095 (40%)</td>
<td>1,806 (28%)</td>
</tr>
<tr>
<td>Viterbi</td>
<td>432 (8%)</td>
<td>1,395 (21%)</td>
</tr>
<tr>
<td>Dornsife</td>
<td>609 (11%)</td>
<td>1,565 (24%)</td>
</tr>
<tr>
<td>Annenberg</td>
<td>81 (2%)</td>
<td>372 (6%)</td>
</tr>
<tr>
<td>All Other</td>
<td>2,046 (39%)</td>
<td>1,372 (21%)</td>
</tr>
<tr>
<td>TOTAL</td>
<td>5,263</td>
<td>6,510</td>
</tr>
</tbody>
</table>
Career Center Usage by Class Standing

Profiled here are on-campus interviews, scheduled career counseling appointments, and walk-in career counseling visits by class standing. The data presented are cumulative for each area. As is consistent with Career Centers across the country at our benchmark schools, we find that juniors and seniors are often the primary consumer of the Career Center’s services.

2015-2016 Career Center Usage by Class Standing

<table>
<thead>
<tr>
<th></th>
<th>On-Campus Recruiting Interviews</th>
<th>Scheduled Counseling</th>
<th>Walk-In Counseling</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seniors</td>
<td>3,210 (61%)</td>
<td>865 (33%)</td>
<td>1,025 (26%)</td>
</tr>
<tr>
<td>Juniors</td>
<td>861 (16%)</td>
<td>468 (18%)</td>
<td>867 (22%)</td>
</tr>
<tr>
<td>Sophomores</td>
<td>100 (2%)</td>
<td>215 (8%)</td>
<td>413 (11%)</td>
</tr>
<tr>
<td>Freshmen</td>
<td>15 (0.3%)</td>
<td>43 (2%)</td>
<td>66 (2%)</td>
</tr>
<tr>
<td>Graduate</td>
<td>452 (8.5%)</td>
<td>496 (19%)</td>
<td>1,351 (34%)</td>
</tr>
<tr>
<td>Doctorate</td>
<td>8 (0.2%)</td>
<td>110 (4%)</td>
<td>93 (2%)</td>
</tr>
<tr>
<td>Other/Alumni</td>
<td>617 (12%)</td>
<td>389 (15%)</td>
<td>109 (3%)</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>5,263</strong></td>
<td><strong>2,586</strong></td>
<td><strong>3,924</strong></td>
</tr>
</tbody>
</table>
Conclusion: 2014 – 2017 Strategic Initiatives

Presented here are the four Strategic Initiatives identified in the USC Student Affairs Strategic Plan as critical for the Career Center moving forward in order to provide exceptional career development services for USC students and alumni.

1. Expand coordination and collaboration with all career services operations throughout the university. The Career Center continues to coordinate and collaborate with school-based career services operations throughout USC. This collaboration extends beyond career services offices and includes academic departments, school-based student affairs offices and academic advising through undergraduate programs. We work closely with departments and services that support the post-graduation plans of Trojans.

2. Engage academic advisors through the USC Career Center Certification Program. The USC Career Center continues to partner with academic advisors and student affairs professionals to discuss how students can connect their academic learning with career-related goals. This was accomplished through the in-service certification workshops. Academic advisors, and other members of the USC community, can view the workshops and sign up online to attend at http://careers.usc.edu/undergradplan#inservice.

3. Collect and analyze post-graduation outcomes for undergraduates. One of the measures of USC’s success is where our students work and what our students do after graduation. Collecting and analyzing the post-graduation employment outcomes for undergraduates is an increasingly important metric for universities nationwide. To increase the response rates and better streamline the data collection process, we contracted with 12Twenty, a leading vendor in First-Destination Survey collection. Along with the Career Center, Marshall, Viterbi, Dornsife, and Annenberg will use 12Twenty to survey their graduating seniors in Spring 2017. Through this collaboration, similar to the MSE, the Career Center will provide a unified message to and process for all graduating students about the importance and ease of completing their First-Destination Surveys. The collected data will increase the value of our students’ degrees as we accurately capture their employment success and raise USC’s profile.

4. Integrate graduate and professional school resources into the Provost’s initiative for the Undergraduate Plan for a Career. Graduate and professional school resources are currently managed through the Pre-Professional (Pre-Graduate, Pre-Health, Pre-Law) office in Dornsife College. The USC Career Pathfinder
was created and integrated into the dashboard within the career tab for academic advisors on the academic advisement database. Within the scope of the four-year plan, we added resources or access to existing resources for academic advisors directing students interested in graduate and professional school pursuits. We have also included graduate and professional school information within our Career Access Resource Library (CARL) for students at http://careers.usc.edu/carl/shorturl.php?url_id=33105.
2016 Platinum Partners
Mission of the USC Career Center

*Enhance career development through partnerships and innovative technology in preparation for global career aspirations.*
<table>
<thead>
<tr>
<th>2015 Fall Career Fair</th>
<th>2015 Fall Diversity Network Mixer</th>
<th>2015 Fall Explore@4</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015 Fall Internship Week</td>
<td>2015 Fall OCR</td>
<td>2015 Fall Explore@4</td>
</tr>
<tr>
<td>2016 Spring Career Fair</td>
<td>2016 Spring Diversity Network Mixer</td>
<td>2016 Spring Explore@4</td>
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<tr>
<td>2016 Spring Internship Week</td>
<td>2016 Spring OCR</td>
<td>2016 Spring Employer Resume Review</td>
</tr>
<tr>
<td>Trojan Talks</td>
<td></td>
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</tr>
</tbody>
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2015-16 Employers Recruiting at the USC Career Center

- 24 Seven Inc.
- 3Diligent
- 3Q Digital
- 826LA
- AB Bernstein
- Abbott Laboratories
- Abercrombie & Fitch
- ABF Freight
- Accelerated Schools, The
- Accenture
- ACT Commodities
- Adecco Government
- Adobe Systems
- ADP
- AECOM
- AEON Corporation
- Affirm, Inc.
- AIDS Project Los Angeles
- Air Force Office of Special Investigations
- AJ Networks America, Inc.
- Alcone Marketing Group
- Aldi Inc.
- Alliance Residential Company
- AllianceIT
- Allstate Insurance
- AlphaSights
- Altria
- Altus Group
- Amazon
- American Honda Motor Co., Inc.
- American Realty Advisors
- Amgen
- Analysis Group, Inc.
- Andersen Tax
- Anthem, Inc.
- Anthene Asset Management
- Apple, Inc.
- Applied Materials
- Aptive
- Aptive
- Aramark
- Armanino LLP
- Armorway
- Armstrong & Rowland, LLP
- Aspire Public Schools
- AT&T
- Avis Budget Group
- AXA Advisors, LLC
- Bain & Company
- BAMKO Inc.
- Bank of America Merrill Lynch
- Barclays Capital
- BDO, LLP
- Beach Cities Health District
- Belkin International, Inc.
- Bent Pixels
- Bessemer Trust (The Bessemer Group, Inc.)
- Blackstone Gaming LLC
- Bloomberg, LP
- Bobrick Washroom Equipment, Inc.
- Boeing
- Boeing
- Booz Allen Hamilton
- Boston Consulting Group, The
- Bovitz, Inc.
- Bowlmor AMF Mar Vista
- Bowlero Los Angeles
- Brain Balance Achievement Centers
- Brandes Investment Partners, L.P.
- BrightEdge
- Burbank Police Department
Burlington Stores
BuroHappold Engineering
Caesars Entertainment
California Institute of the Arts
California PsychCare Inc.
California Public Strategies
California Republic Bank
California State Auditor
Cambridge Associates
Capgemini
Capital Fellows Program
Capital Group Companies, The
Capital Group, The
CAST Management Consultants
CAUSE
CBS Interactive
Cedars-Sinai Health System
Center for Juvenile Law and Policy at Loyola Law School
Center Theatre Group
Centerfield
Centerview Partners
Central Intelligence Agency
Cerrell Associates
Cetera Financial Group
CGI
Charity Brands Consulting
Children’s Hospital LA
CHP Consulting Inc.
Citi
Citrix
City of Rancho Palos Verdes
City Year
Claremont Graduate University
Claro Group, The
Cliffwater LLC
CNM LLP
Coca-Cola Refreshments
CoEfficient Labs
Cognizant Technology Solutions
CohnReznick
Cold Genesys, Inc.
Collabera
College Track
CollegeSpring
Colony American Finance
Colton Joint Unified School District
Com2us USA, Inc.
Comcast
Comcast NBCUniversal
Comerica Bank
Compare Business Systems Inc.
Compass Lexecon
Comptroller of the Currency
Conrad N. Hilton Foundation
COPE Health Solutions
Copy Solutions, Inc.
Cornerstone Research
CorpInfo
County of Ventura
Create Studios
CreateTV, Inc.
Creative Artists Agency (CAA)
Creative Circle
Creative Recreation
Credit Suisse
Crittenton Services for Children and Families
Crowe Horwath LLP
CSU Long Beach Chancellor’s Office
D.A. Davidson & Co.
DeciBio Consulting
Deloitte
Deloitte & Touche USA LLP
Deloitte Consulting
Deluxe Media
Dentsu Aegis Network
Devlaur

- 2015 Fall Career Fair
- 2015 Fall Diversity Network Mixer
- 2015 Fall Explore@4
- 2015 Fall Internship Week
- 2015 Fall OCR
- 2016 Alumni & Veterans Career Fair
- 2016 Spring Career Fair
- 2016 Spring Diversity Network Mixer
- 2016 Spring Explore@4
- 2016 Spring Internship Week
- 2016 Spring OCR
- 2016 Spring Employer Resume Review
- Trojan Talks
DialogueDirect
Disney ABC Television Group
District of Columbia Public Schools
dLt Casting
Doctor Evidence
Dolby Laboratories
Domo
Downtown Women’s Center (DWC)
DreamJobbing
Duff & Phelps, LLC
Dun & Bradstreet
E&J Gallo Winery
Easter Seals Southern California
eBay
Eden Digital Group
Ednovate
Electronic Arts
Empire Property Group
Encore Capital Group
Engagebdr
Enterprise Holdings
Evercore
Everwell Pasadena
Ex Consultants Agency
ExED
Expeditors International
Ey
Families in Schools
Farient Advisors LLC
Farmers Insurance Group
FIGS, Inc.
Financial Technology Partners
First Investors Corporation
FirstSteps for Kids, Inc.
FloQast
FocalPoint Partners LLC
Foresters Financial Services, Inc.
Foster Farms
FOX
Frame Health
Franken Enterprises/World Class Sports
FTI Consulting
Fullscreen
Fund for the Public Interest
Funny or Die
Futures Company, The
Gallo Wine Company
GCA Savvian
General Growth Properties
Generosity Water
Generosity.org
Gersh Agency, The
Getty Museum
Gibson, Dunn & Crutcher LLP
Global Girl Project Inc.
Glowstick Games
Golden
Goldman Sachs
Golin
GQR Global Markets
Grant Thornton LLP C.P.A.
Graphiq
Grassroots Campaigns
Great American Group
Green Dot Corporation
Greentech Capital Advisors
GRID Alternatives Greater Los Angeles
GUESS?, Inc.
Guggenheim Partners
Guitar Center, Inc.
H2R Productions
Haas Holistic
HallPass Media
Hammond Hanlon Camp LLC
Hanes Investment Realty, Inc.
Hawke Media

- 2015 Fall Career Fair
- 2015 Fall Diversity Network Mixer
- 2015 Fall Explore@4
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- 2016 Spring Internship Week
- 2016 Spring OCR
- 2016 Spring Employer Resume Review
- Trojan Talks
Heal the Bay
HFF
Hillstone Restaurant Group
HIS
Hitachi Consulting
Hollygrove EMQ FamiliesFirst
Hollywood Branded
Holthouse Carlin & Van Trigt LLP
Honest Company, The
Honeywell Aerospace
Hot Topic
Houlihan Lokey
Houzz
HR Cloud
HR&A Advisors
IBM
ICONIQ Capital
Impact Radius Inc.
Independent Capital Management Inc.
Inertia, The
Infosys Consulting
Ingenium Schools
INROADS Pacific Region
INROADS, Inc.
Insight Global
Insomniac Games
Institute for Educational Advancement
International Visitors Council of Los Angeles (IVCLA)
InternshipDesk
Investment Real Estate Associates
iPlanet/Mitsubishi Electric
Irvine Company
Island Beach Services
J.P. Morgan
J.P. Morgan Hong Kong
James Jordan Middle School
Jamison Properties, LP
Japan Exchange and Teaching (JET) Program
JLG Consulting
JM Eagle
JMP Securities
Johnson & Johnson
JPMorgan
JPMorgan Chase
Kamus + Keller Interiors Architecture
Karg
Kelton Global
Kidsanity and Mega Tiny
KIPP LA Schools
Kitechild
Kmart
KONE
Korn Ferry Futurestep
KPMG
Kraft Heinz Company
KTLA
Kubota Tractor Corporation
LA County Probation Department
LA Mom Magazine
Las Vegas Sands Corp.
Laserfiche
Law Offices of Booth & Koskoff
Lazard Freres & Co.
Le Dessein
Lease Advisors
Lee & Associates Investment Services Group, Inc.
Legacy.com
LH Ventures
Lieberman Research
Lieberman Research Worldwide
Lincoln International
Living Advantage
LNK Innovations
Lockton Insurance Brokers, LLC
Los Angeles Coalition for the Economy and Jobs

- 2015 Fall Career Fair
- 2015 Fall Internship Week
- 2016 Spring Career Fair
- 2016 Spring Internship Week
- Trojan Talks
- 2015 Fall Diversity Network Mixer
- 2015 Fall OCR
- 2015 Fall Explore@4
- 2016 Alumni & Veterans Career Fair
- 2016 Spring Diversity Network Mixer
- 2016 Spring Explore@4
- 2016 Spring OCR
- 2016 Spring Employer Resume Review
Los Angeles County Dept. of Mental Health
Los Angeles County Museum of Art
Los Angeles Department of Transportation
Los Angeles Entertainment News
Los Angeles Football Club
Los Angeles Mayor’s Office
Los Angeles Museum of the Holocaust
Los Angeles Times
Los Angeles Unified School District
Lottery Rocket
LPCH Insurance Services
Macy’s Inc.
MakerSquare
Management Plus Enterprises
Marcum LLP
Marcus & Millichap
Marine Officer Programs
Marsh
Marsh I Finpro
MassMutual Financial Group
MassMutual/Capstone Partners
Mattel
Matthews Real Estate Investment Services
MDB Family
MDB Family, The
Meaden & Moore, LLP
Mediakix
Mercer
Mercury Insurance
Meso Scale Diagnostics
METEN English
Metro
Metropolitan Life Insurance Company (MetLife)
MEXICO Report, The
Milken Community Schools
Millenials in Travel
Mindshare
Mitsubishi UFJ Financial Group (MUFG)

MobLab
Mondelez International
Mondo
Morgan Stanley
Moss Adams LLP
Motorola Solutions, Inc.
Movement Talent Agency, The
Mu Sigma Inc.
Mullen Lowe
Munchkin, Inc.
Myriad Marketing
National Captioning Institute
National Research Group
NAVAIR
Neon Roots, LLC
NetApp Inc.
Netflix
Netskope Inc.
NetSuite, Inc.
Neutrogena - Johnson & Johnson
New Pathway Education and Technology Group
New York Life Insurance Company
New York Life/NYLIIFE Securities LLC
Nike
Nikon Metrology
Nordstrom
Northwestern Mutual
Objective Capital Partners
Ocean Tomo LLC
Odd Lot Entertainment
Office of Assemblyman Miguel Santiago
Office of Senator Bob Hertzberg
Office of Senator Holly J. Mitchell
Office of the Comptroller of the Currency
O’Gara Coach Company
Ogilvy & Mather
Omnicare Inc.
onefinestay

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OnePoint Infotech
OnPrem Solution Partners LLC
OpenX
Opera Solutions
Optimity Advisors
Opus Bank
Oracle
Otis Elevator Company
OUTFRONT Media
Overstock.com
Owens & Minor
Oxford Road
Pacific Crest Securities
Pacific Healthworks
Painted Turtle, The
Panda Restaurant Group, Inc.
Paramount Pictures
Paul Hastings LLP
Paycom
PayPal
Peace Corps
Pearson
PennyMac
Penske Motor Group
PepsiCo
Performance Team
PIMCO
Piper Jaffray & Co.
PlayWerks and WhizGirls Academy
PMK*BNC
PNC Financial Services
Porterville Developmental Center
Predacat, Inc.
Precision Health Economics
Professional Insurance Team Services
Project Scientist
Protiviti, Inc.
Prudential
Prudential Capital Group
Prudential Financial
PSAV
Pure Storage
PwC
Qmania, Inc.
Quantum Dimension, Inc.
Rancho Physical Therapy
Raytheon Company
Real Estate Development and Law Group
REAL Software Systems
Redwood-Kairos Real Estate Partners
Regents Capital Corporation
Render Media
Resolution Economics
Rexel Holdings U.S.A.
Righteous Conversations Project, The
Robert Half
Roche
Rockwood Development
Ross Stores, Los Angeles Buying Office
Rothschild Inc.
Royal Bank of Canada (RBC)
SAG-AFTRA
Samara Consulting Group
San Fernando Valley District Office of California
SanDisk Corporation
Schneider Electric
Scopely
Seneca Family of Agencies
SEO Career
SEO Career EDGE
ServiceTitan, Inc.
Shadow Bid
Shanghai High School International Division
Shawmut Design and Construction
ShoppingQuizzes
Siemens PLM Software
Simon-Kucher & Partners
Sixt rent a car
Skid Row Housing Trust
Skyrocket Ventures
Slickdeals.net
Social Reality
Society for Marketing Professionals (SMPS)
SoftHQ
Sony
Sony Computer Entertainment America
SoulPancake
Southern California Edison
Southern California Gas Company
Southern Wine & Spirits
SpaceX
Squar Milner, LLP
Stifel
Stout Risius Ross, Inc.
Stream Realty Partners, L.P.
Study Smart Tutors
Styku
SunEdison
Sunrise Produce
SunTrust Robinson Humphrey
Surgical Theater, LLC
Symantec Corporation
Synchroney Financial
T2 Technology Group
T2C Top Tier Consulting
Target
Teach For America
Team One
TEKsystems
Tesla Motors
Tender Greens
Tesla Motors
ThreatStream
Ticketmaster

TJX Companies Inc., The
TM Financial Forensics
Top Tier Consulting
Torrance Police Department
Toyota Motor Sales
Triage Consulting Group
Tri-City Mental Health Services
Trigger
Trinity Property Consultants
Tripalink
True Partners Consulting
True Software
Twentieth Century Fox
U.S. Army Healthcare Recruiting
U.S. Department of Homeland Security
U.S. Department State
UFP Riverside, LLC
United States Postal Inspection Service
UnitedHealth Group
Universal Pictures
Univision Communications
Unum
Up2Us Sports
US Bank
US Navy
US Secret Service
USC Credit Union
USC Keck School of Medicine
USC Rossier College Advising Corps
Vanguard
Venture for America
Veritas Technologies, LLC.
Verizon
Verizon Digital Media Services
Visa
Walt Disney Company, The
Warner Bros. Records
Wedbush Securities

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Trojan Talks

Wedgewood
Wells Fargo
Wells Fargo Securities
Western Asset Management Company
Western Digital
WeWork
Williams-Sonoma, Inc.
Workday, Inc.
WSP | Parsons Brinckerhoff

Xenon Health
XYZ
Yahoo
ymarketing
YoyoChinese.com
ZenithOptimedia
Zenreach
ZipRecruiter
ZS Associates

Wells Fargo Securities
Western Asset Management Company
Western Digital
WeWork
Williams-Sonoma, Inc.
Workday, Inc.
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